

**SOUTH JERSEY PORT CORPORATON**  
**Executive Director & Chief Executive Officer**

The South Jersey Port Corporation (SJPC), is seeking a qualified professional to fill the position of Executive Director & Chief Executive Officer. SJPC is an agency of the State of New Jersey which builds, maintains, and operates marine terminals in the South Jersey Port District to create economic opportunities and to enhance the region's intermodal transportation system.

**General Summary:**

The Executive Director and Chief Executive Officer of the agency is responsible for directing all business with the objective of providing a maximum return on invested capital; establishing current and long-range objectives, plans and policies related to real estate and economic development programs, financing, port operations and public administration, subject to the oversight of the Board of Directors; and representing the agency with its major customers, financial community, the public and State officials. She or he will create an atmosphere and unified culture of leadership, innovation, and empowerment among the staff. Key to the CEO role is to oversee Sales & Marketing, External Affairs, Maintenance, and Port Operations, with an emphasis on customer relations and sales.

**Requirements:**

The essential nature of this position requires superior leadership skills with at least 10 years of increasingly responsible senior management experience in marine terminal and transportation administration or operations, including at least five years as a member of the top management staff at an agency of similar complexity.

A bachelor's degree in business administration, public administration or a related field is required. Experience may be used as a qualification in lieu of a degree where the candidate demonstrates at least twenty years in a similar management position.

With this position comes a competitive compensation commensurate with experience and education; and benefits program.

Must be a resident of the State of New Jersey per the "New Jersey First Act," N.J.S.A. 52:14-7 (L. 2011, Chapter 70) effective September 1, 2011. Must possess or be able to obtain a Transportation Worker Identification Credential from the Transportation Security Administration per 33CFR105 federal regulations. SJPC is an Equal Opportunity Employer.

The contact for this engagement is Patrick Boyle. Interested parties should submit in electronic format a resume and a cover letter outlining reasons for their interest in the position, including detail on the aforementioned responsibilities, attributes, and qualifications addressed to attention of Richard A. Alaimo, Chairman, and to the email address [pboyle@southjerseyport.com](mailto:pboyle@southjerseyport.com). Resumes may also be sent via regular mail to the attention of Richard A. Alaimo, Chairman, South Jersey Port Corporation, P.O. Box 129, Camden, NJ 08101. All resumes are due by June 5, 2019. You may also contact SJPC at 856-757-4969 for additional information. Additional information regarding this employment opportunity is available online at <http://www.southjerseyport.com/careers/>.